



Annual Report  
**2019**



# Banking with Purpose

*Aventa.*  
CREDIT UNION

Federally Insured by NCUA



# Banking with Purpose

At Aventa we take these words seriously. To be our members trusted partner on their financial journey, requires us to be aware of the changing needs of our members and our communities and be proactive in meeting those needs.

Whether it's paying higher dividends on savings, which is what we did when we launched our Ascent Certificate paying 3.04% APY and providing the flexibility to add on additional funds for the term of the certificate;

Investing in our digital platforms such as mobile banking providing more functionality and ease of use;

Or evaluating our performance and making sure we are offering great service and providing solutions which resulted in us enhancing our corporate training program in the areas of service and product knowledge to better serve our members.

Not only do we want our members to be successful in achieving their financial goals, as active corporate citizens we want to make our communities better.

Bringing our mobile banking unit to Salida, Colorado allowed us to better serve the community with financial services;

We supported many community initiatives. Check out our Facebook page to see our dedicated associates participating in events such as the Pueblo Chile and Frijoles Festival or FIBark. We also gave out over 1,000 roses making Valentine's Day extra special for senior citizens at senior retirement centers.

As we look forward to 2020 and beyond, we continue to teach financial literacy to students of all ages and employees from various organizations to provide a foundation for financial success.

At Aventa we are excited about the future. We know that our success depends on our ability to build strong relationships with our members and meet their changing needs. It is our privilege to serve the Aventa membership and a responsibility that we will not take lightly. Thank you for choosing to bank with us and being an integral part of our success.



# Chairman's and President's

Aventa exists solely because of your membership and your trust that we will be a strong, committed financial service partner.

This is why our theme for 2020 is **Banking with Purpose**. Nothing better represents our belief in what is most fundamental to everything we do...YOU.

Our membership has grown over the years. It is comprised of those who have been with us through many generations, and those who have only been with us for a short while. For those who have been with us for many years, we thank you for your continued trust in us. For those new to Aventa, we're excited to support you on your financial journey to help you achieve all of your goals.

Regardless of how long you have been part of Aventa, we will continue to earn your loyalty with a commitment to make you the focus of everything we do. We're listening. We want you to know what is most important...You.

As a member-owned credit union, Aventa doesn't funnel profits to investors on Wall Street or profit individual stockholders. Profits are returned to members in the form of higher dividends, lower loan rates, fewer fees...they benefit You. It is simply and truly why we exist. The achievements of 2019 reflect our financial journey:

- **Achieved Record Assets:** The credit union exceeded the \$200 million mark as a financial institution and ended the year at \$216.9 million in total assets, making it one of the top credit unions in Colorado. That exceptional strength has laid the groundwork for a strong, vibrant future.
- **Achieved Record Deposits:** Members entrusted us with \$193.2 million in deposits.
- **Achieved Record Loans:** Members improved their quality of life with over \$76.3 million in loans last year with the credit union ending the year with a record \$175.6 million in outstanding loans. Our members continued to make Aventa their lender of choice. We provided \$12.5 million for home loans and over \$59.1 million for auto loans.
- **Corporate Social Responsibility:** Our staff has invested over 1000 hours in volunteerism within the communities we work, serve and live in. Why? It is giving back to the people and communities we are grounded in – it is the belief in making a personal difference.
- **Achieved Membership Growth:** Clearly indicating that more and more consumers are understanding and embracing the Credit Union Difference. Increasingly, they look for better value and service from their financial service partners.

# Report

Overall, our financial activity translated into a net income of \$1.4 million, which supported a return on assets of 0.69%. Aventa continues to be a well-capitalized institution, with a capital ratio of 10.00% at December 31, 2019.

Our achievements are a testament to the hard work and dedication of the Aventa staff, executives and volunteer leaders. Their steadfastness and determination to keep this credit union a strong institution is apparent in the health of Aventa – now and in the future. However, all of us at Aventa recognize that you – our members – are the true reason for our success. Aventa is here when you need us in the way that you need us – ***Banking with Purpose.***



**Ric Esgar**  
Chairman



**Gregory J. Mills**  
President and CEO



# Treasurer's Report

The Annual Report theme **Banking with Purpose** certainly describes Aventa's ability to continue being a member-service driven institution. Aventa's strength lies in our membership and in our member's trust which is apparent in its financial well-being witnessed in 2019.

Total assets grew by 12% over 2018, ending at \$216,935,146. We saw an increase of 7.89% in our total membership which was 28,697 by year-end. Deposits ended the year at \$193,151,357 growing 13.42% over the previous year. Total income for 2019 was \$1,410,240 which was above budget. We ended 2019 with a healthy year-end net worth ratio of 10.00% and ROA of .69%.

In 2019, members continued to take advantage of our loan products both in consumer and mortgages as we saw an increase in overall gross loans from \$170,718,026 to \$175,610,308 reflecting an increase of 2.87%. In 2019, our Loan to Share ratio was a healthy 90.92%.

While we continued to grow, we managed growth effectively while controlling operating expenses. In 2019, our operating expenses increased by .90% over the previous year and ended at 4.47% to average assets.

Our charge-off/delinquency ratio ended the year at 1.17%. Loan delinquencies (0.47%) are well below those of our peers (0.74%) and reflect the overall strength of Aventa Credit Union.

For a more comprehensive snapshot of the credit union's financial performance, please refer to the financial statements in this report.

As Treasurer of Aventa, I have the privilege of reporting on another successful year. Thank you for your continued support as we look to 2020 and **Banking with Purpose**.



**Terry L. Lown**  
Treasurer

# Audit Committee Report

The Audit Committee is responsible for ensuring that the assets of the credit union are safeguarded; an independent audit is performed annually, and appropriate policies and procedures exist to ensure compliance with management's objectives and regulatory requirements. As an independent and objective body, the Audit Committee engages in regular monitoring of financial reporting, compliance of legal and regulatory requirements, oversight of independent auditors and internal controls and risk management operations.

In 2019, the committee contracted with Holben, Hay, Lake and Balzer LLC, Certified Public Accountants for the annual opinion audit of the credit union's financial statements. In their opinion, the financial statements present fairly, in all material respects, the financial position of Aventa Credit Union as of December 31, 2018 and 2017, and the results of operations and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Clowers Credit Union Services was also retained to conduct quarterly internal audits, as well as, monthly internal control audits. The results revealed a favorable outcome with no major findings or concerns.

The financial statements in this annual report are unaudited, since they reflect January through December 2019. The Audit Committee is satisfied the records reflect Aventa Credit Union's financial condition and that it is operating with strong internal controls in accordance with Board policies and credit union procedures.

The Audit Committee would like to thank you, our members, for your continued confidence and trust in Aventa Credit Union and for allowing us to continue **Banking with Purpose** as we partner with you on your journey to financial success.



**Linda Iverson**  
Chairman



# 2019 Financials

## CONSOLIDATED FINANCIAL CONDITION

As of December 31, 2019

### ASSETS

Total Loans	\$175,610,308
Less Allowance Loan Losses	<u>(\$798,460)</u>
<b>Net Loans</b>	<b>\$174,811,848</b>
Cash and Investments	\$29,134,975
Fixed Assets	\$3,089,409
NCUSIF Deposits	\$1,516,620
Other Assets	<u>\$8,382,294</u>
<b>Total Assets</b>	<b>\$216,935,146</b>

### LIABILITIES, DEPOSITS AND EQUITY

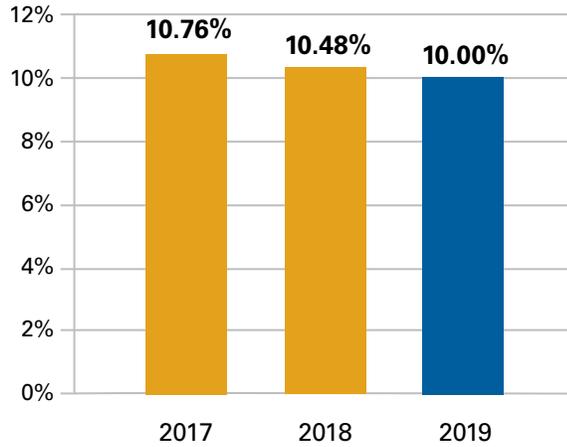
Total Liabilities	\$1,890,535
Total Deposits	\$193,151,357
Total Equity	<u>\$21,893,254</u>
<b>Total Liabilities, Deposits and Equity</b>	<b>\$216,935,146</b>

## STATEMENT OF INCOME

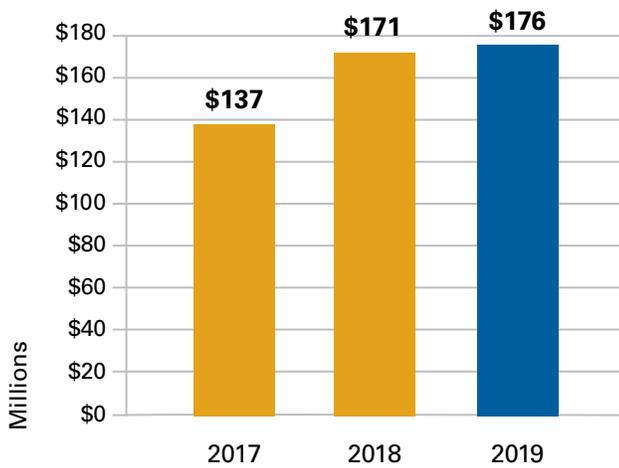
For the Year Ended December 31, 2019

Operating Income	\$10,948,012
Operating Expense	(\$9,182,330)
Provision for Loan Losses	(\$943,118)
Non-Operating (Losses) Gains	<u>\$587,676</u>
<b>Net Income</b>	<b>\$1,410,240</b>

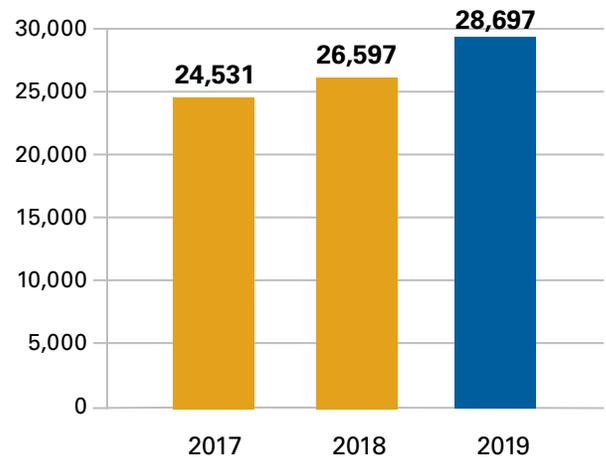
## Net Worth



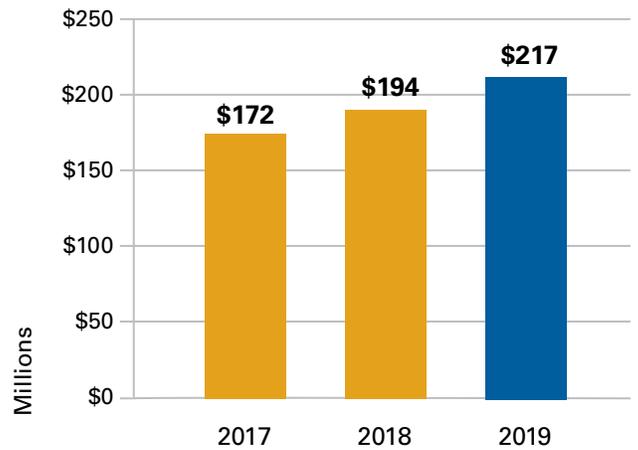
## Total Loans



## Number of Members



## Total Assets



# Board of Directors

**Ric Esgar**  
Chairman

**Richard (RC) Smith**  
Vice Chairman

**Catherine Buckley**  
Secretary

**Terry L. Lown**  
Treasurer

**Norman Andersson**  
Director

**Bobby Cuomo**  
Director

**Michael Fansler**  
Director

**Jeffrey Schultz**  
Director

# Audit Committee

**Linda Iverson**  
Chairman

**Diane Oldemeyer**  
Director

**Patricia Zinn**  
Director

# Executive Team

**Gregory J. Mills**  
President/CEO

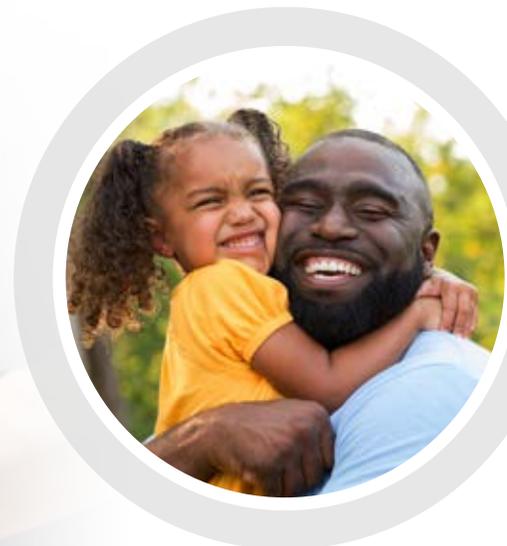
**Deborah Brown**  
Vice President of  
Human Capital

**Patrick Harrigan**  
Chief Risk Officer/  
General Counsel

**Sarah Henderson**  
Chief Financial Officer

**Karin Kovalovsky**  
Vice President Corporate  
Communications &  
Marketing

**Sandra Wells**  
Chief Operations Officer

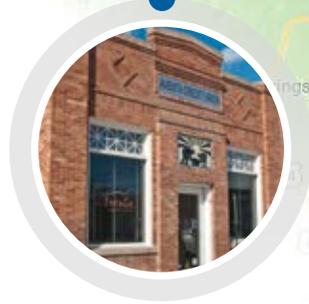
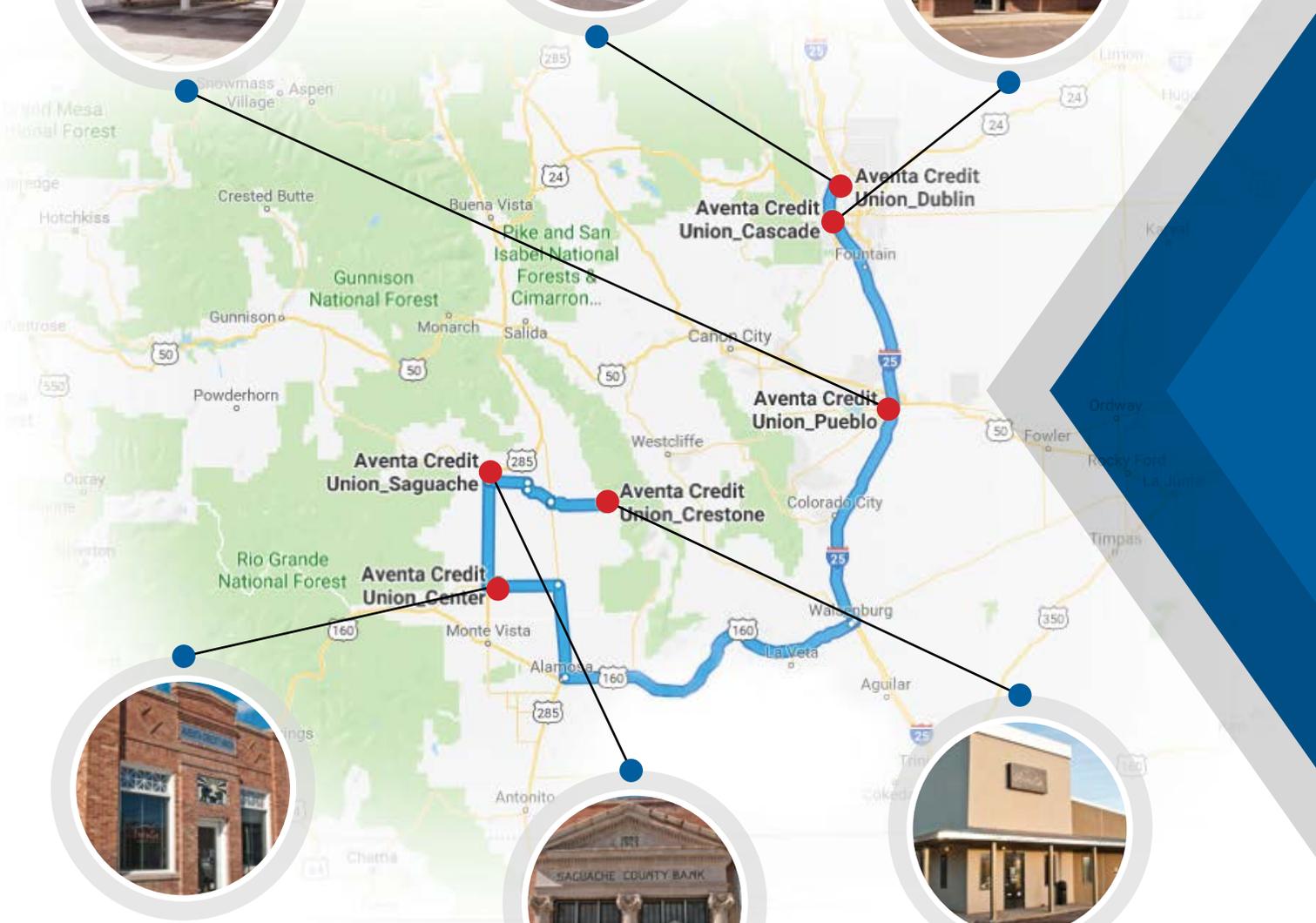


# Branch Locations

Dublin Branch

Cascade Branch

Pueblo Branch



Center Branch

Saguache Branch

Crestone Branch

**Pueblo Branch**

225 E. Evans Avenue  
Pueblo, CO 81004

**Dublin Branch**

2735 Dublin Boulevard  
Colorado Springs, CO 80918

**Cascade Branch**

426 S. Cascade Avenue  
Colorado Springs, CO 80903

**Center Branch**

395 S. Worth Street  
Center, CO 81125

**Crestone Branch**

110 E. Silver Avenue  
Crestone, CO 81131

**Saguache Branch**

311 4th Street  
Saguache, CO 81149



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